



SHADOW IT: THE HEADLINES

We interviewed 200 IT decision-makers (ITDMs) and 200 business decision-makers (BDMs) in the UK and US in organisations with 1000+ employees. We asked them about how core IT products/services are being commissioned in their organisations.

SHADOW IT IS HAPPENING



OF **ITDMs** REPORT **SHADOW IT IS HAPPENING** IN THEIR ORGANISATION



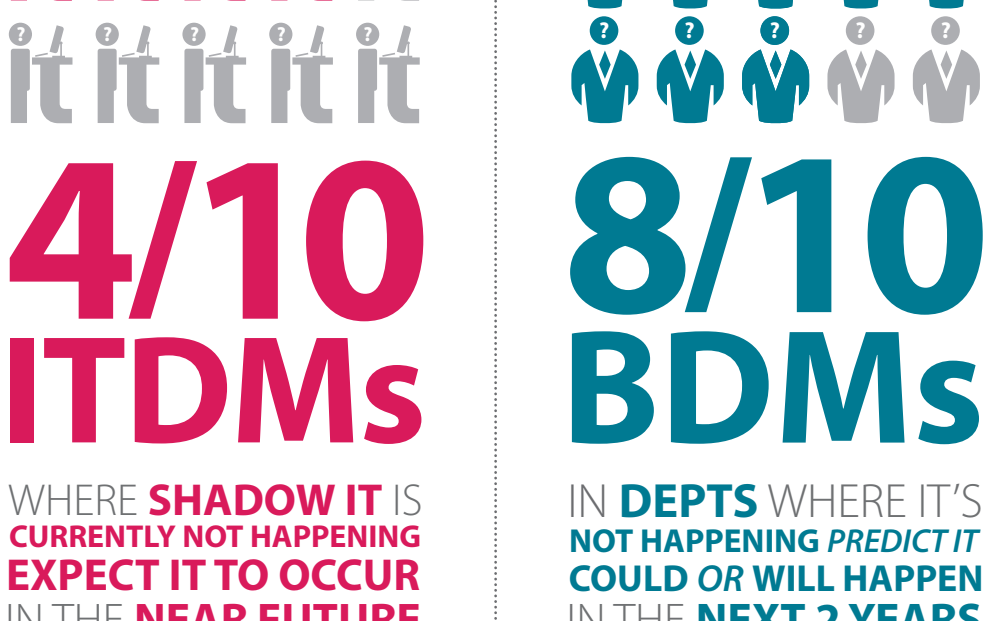
OF **BDMs** WHOSE **DEPT ENGAGES** WITH **SHADOW IT** REPORT IT'S **HAPPENING** IN THE **MAJORITY OF DEPTS**

SHADOW IT IS NOT NEW



42% OF THESE **ITDMs** & **67%** OF THESE **BDMs** REPORT IT'S BEEN **HAPPENING FOR 2 YEARS+**

SHADOW IT WILL GROW MORE RAPIDLY THAN IT DECISION MAKERS EXPECT

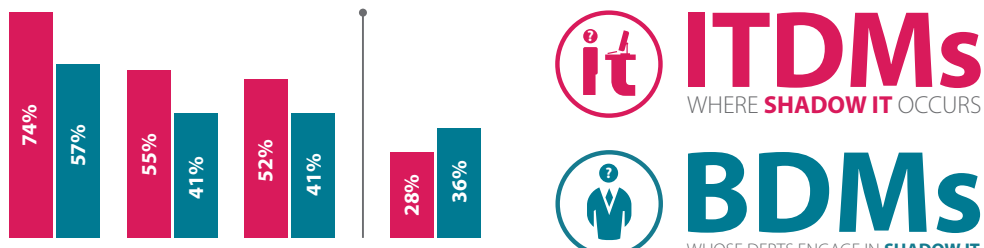


DEMAND FOR SHADOW IT IS CLEARLY COMING FROM THE TOP DOWN



JUST 9% OF THESE **ITDMs** & **5%** OF THESE **BDMs** SAY IT'S **COMING FROM EMPLOYEES OR DEPT STAFF**

COST IS NOT THE MAIN DRIVER



RISKY BUSINESS?

