supporting.technology

on365. *Professional Services for energy efficient, flexible, reliable and well managed physical infrastructure in the Data Centre.*

ASSESS → **PLAN** → **DEPLOY** → **SUSTAIN**

"We do one thing and we do one thing well – we enable organisations to get the best out of whatever they choose to put in their Data Centre."

Colin Richardson, CEO
on365

on365™
SUPPORTING TECHNOLOGY

why.on365

on365. An independent specialist provider of energy efficient Data Centre and physical infrastructure services for public sector, SME and corporate clients across the UK and Europe.

At a glance …

- Recognised as the UK's most successful provider of critical physical infrastructure solutions for major business IT and communication systems.

- Over 25 years of experience and a proven reputation for delivering innovative critical power protection design, supply and application.

- Extensive portfolio of product and services from complete Data Centre build to rack accommodation including power, cooling, accommodation, security, management and protection.

- Full quality assurance and comprehensive accreditation and certification.

- Nationwide service and support provided through our Service Support Desk which uses one of the latest software-based management systems.

- A team of experienced, professional and qualified engineers.

- Impressive company facilities including a comprehensive test/staging and training area plus a dedicated sales and service support office in the heart of London's docklands.

"on365 designed, delivered and managed the whole process of our new Data Centre build. With the help of on365, the whole installation took place with an absolute minimum of inconvenience to our customers and without upsetting local residents."

John Dilkes, Network Infrastructure & Security Manager Harrods

who.on365

on365. The UK's leading provider of critical power and cooling services for IT.

For over 25 years, **on365** has been driving down costs, improving power and cooling efficiencies and managing risk as a specialist in the design, planning, installation, maintenance and optimisation of critical physical IT infrastructure.

Whether it's a small server room or a complete Data Centre build **on365** has the necessary expertise to meet the IT power and cooling challenge, delivering support at the very foundation of your IT technology.

on365 has the highest levels of knowledge and expertise, understanding both the technical and practical issues involved for your business, your people and your IT infrastructure requirements.

Nigel Redel, Colin Richardson & Chris Smith
on365 Directors

"Great job done by your team as usual. Surprised most people here how quickly it was done, mainly down to the planning and prework by yourselves."

Steven Pickthall
Senior Electrical Technician
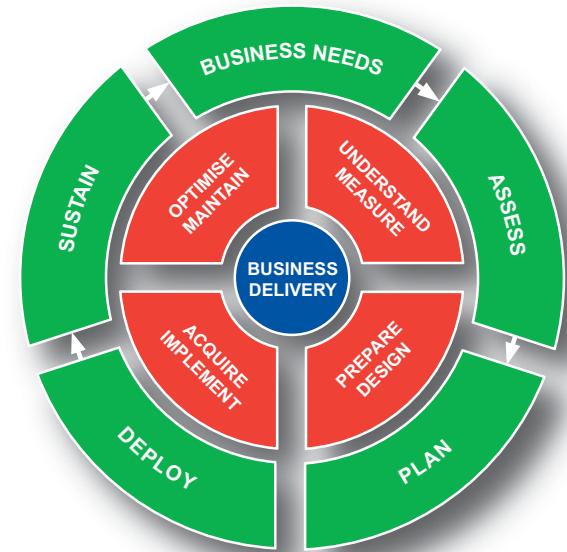**BP International**

what.on365

on365 is totally focused on enabling organisations to get the very best out of their IT environment.

IT departments are under intense pressure in today's economic climate to deliver on the investment made in IT. Constantly escalating computing capacity and storage demands plus the need to maintain service levels and ever-shrinking staff resources increase the challenge to do more with less whilst complying with regulatory requirements.

At **on365** we understand the real needs of IT Managers and the true criticality of your IT, networking and communications deliverables and operational expectations. We can provide sound, practical advice to help you proactively and efficiently manage across the Data Centre physical infrastructure right through to chosen IT hardware.

"on365 were engaged to provide an enterprise class server and room environment for the IT Server Rooms in Mid Essex Hospital Services NHS Trust. The company have proved responsive and professional throughout the deployment. Their contributions to design challenge have been instrumental in helping the Trust to radically improve its Server Infrastructure. I would not hesitate in recommending this company. A first class job, well done!"

Mike Casey, Director of IT
Mid Essex NHS Trust

BUSINESS NEEDS

SUSTAIN

ASSESS

OPTIMISE MAINTAIN

UNDERSTAND MEASURE

BUSINESS DELIVERY

ACQUIRE IMPLEMENT

PREPARE DESIGN

DEPLOY

PLAN

what.on365

With over 250 years of combined Data Centre experience **on365** is the first choice for many companies when it comes to the design, build or upgrade of their Data Centre.

We go far beyond the design, safety principles of operation, future growth and after-sales services. Just as importantly we look at value and business principles such as reducing organisation risk, delivering clear and sustainable ROI on IT investment, efficiency of operation and environmental considerations.

With our own distinct knowledge base and expertise **on365** offers a project-based approach that can identify the priorities, expectations and limitations. We recommend ways to incorporate and leverage existing topologies and hardware assets to improve performance, reduce cost and lower carbon emissions.

Our proven approach to the design, planning and build of energy efficient Data Centres delivers fully operational facilities ready for your critical IT servers and network with high levels of efficiency, resilience and performance ensuring business continuity and maximised uptime.

"Having recommended InfraStruXure, on365 also provided cabling services, electricians for the three-phase feed into the room, as well as configuring the solution, the environmental monitoring and training for Data Centre staff. Their professional approach and planning throughout the build-out meant they continuously showed up other contractors on the site."

Mark Brackley, MIS Director
Kingston Technology

back-up.support

All the backup and support you could need at the very foundation of your IT technology.

on365 provides comprehensive IT support capabilities encompassing installation, system testing, network integration, on-site maintenance and audit/review services.

Nationwide service and support is provided through **on365's** Service Support Desk using one of the latest software-based management systems.

Our service and support team consists of fully qualified and high experienced engineers and technicians trained to IEEE standards who specialise in all aspects of pre and post sales technical support, repair, maintenance and service support.

Combined with our warranty and maintenance plans this ensures our customers can maintain protection and reliability at all times.

Certification & Accreditation

- APC Elite Partner
- APC Service Partner
- APC Software Business Partner
- BS EN ISO9001:2008 (quality assurance including design)
- ECA Certification for electrical installations
- Operate 'Passport to Safety' & 'Safe Contractor' (CSCS) schemes
- Member of British Standards Institute, ITIL & TUVIT
- Member of ASHRAE
- SGI Trusted Adviser
- Uniflair Approved Partner
- Chatsworth Products European Certified Installer Partner
- Kelway Premier Partner
- Hubbell Certified Installer
- Pelco Authorised Systems Integrator
- Cisco, Microsoft & VMWare certified
- Endorser of the European Code of Conduct for Data Centres

"Thankyou very much for all your recent hard work in delivering and installing the numerous racks and PDUs into the new COLO3 area and the Live Nation suite. All works were carried out without delay and were completed to a very high standard."

Lee Archard, Hosting Implementations Manager, Telstra Europe Ltd

company.milestones

1984	Company founded
1987	Revenue exceeds £1 million
1988	Secures multi-million pound UPS contract with ICL
1990	Offers clients full UPS remote monitoring service
1991	Expands into UPS service & maintenance
1995	Moves to new 750m² building
1996	Revenue exceeds £5 million
1997	Specifies first APC Symmetra to client
2000	Secures first £1 million single order for Silcon UPS
2002	Made first UK APC HPP
2003	Wins APC HPP of the Year Award
2004	Install first complete Data Centre, based on ISX
	Wins APC Best ISX HPP for EMEA Award
2005	Made first UK APC certified Gold Partner

2005	Made first UK APC Service Partner
	Revenue with APC exceeds $1 million in Q4
2007	Changes name to **on365**
2009	Made APC Elite Partner
	Made SGI Trusted Advisor
	Become Uniflair Approved Partner
	Become Chatsworth Products European Certified
	Installer Partner
2010	Made Kelway Premier Partner
	Made APC Software Business Partner
2011	Become Hubbell Certified Installer
	Appointed Pelco Authorised Systems Integrator
	Winner: Environmental Project of the Year
	Data Centre Solutions Awards

clients.include

Accord Housing Association	Brunel University	E.ON	Laura Ashley	SAS UK
Alliance Pharmacy	Cambridge University Press	GCHQ	Mace	Scottish Water
AMEC	Capital FXCEL Building Services	Genome Research	Metronet	Siemens
Astra Zeneca	Chiba Bank	Global Switch	Mid Essex NHS Trust	Telecity Redbus
BBC	Close Premium Finance	Harrods of Knightsbridge	Moore Stephens	Telstra Europe
Biomni	Comunica	Harvey Nichols	NATS	The Cell Zone
Blue Square	Dalkia	Heinz	Network Rail	The Portal
Bookham Technology	Dealogic Ltd	Honeywell	NHS Direct	Toshiba
Bourne Leisure	Derbyshire Building Society	HSBC	NoriscoNorthern Foods	Unipart
BP International	Dyson	Interxion	Port of Felixstowe	Wordbank
British Telecom	Enables IT	Kingston Technology	RAB Capital	Worldpay

Colin Richardson
CEO

"I am writing with regard to the new UPS installation in London. My colleagues and I were very impressed with your professionalism, planning and installation of the APC UPS system – given the two weeks you had to deliver."

**Michael Bruce, Director of IT
Moore Stephens**

on365.co.uk

on365 ™
SUPPORTING TECHNOLOGY

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